

WE CAN SAVE YOU MONEY!

Even if you never buy our products



- **Connectors cost you more every year!** Stricter code requirements continue to make structural connectors a more costly component of building. Recent hurricanes, earthquakes, and tornadoes have caused building code agencies to re-evaluate their connector requirements. Now, more connectors are required than ever before.

- **You can save money...** There is more than one structural connector company that provides a complete line of connectors, anchors, and

epoxies. A single specification creates a non-competitive environment. That means you end up paying more for connectors - which drives up your costs of building.

- **The solution:** Specify two connector brands or pre-approve a second brand as an "or equal" option. This still allows you to build high quality homes that meet or exceed the local code requirements.
- **USP as a quality alternative.** Let our technical sales representatives and engineers meet with you and your engineer to prove that our products are qualified for specification and equal consideration. Once you see what we offer, you'll want your engineer to add USP to your building plans.
- **You save...whether you buy USP or not.** Once USP products are added to your building plan, you've opened the door for competitive pricing. The bid process will keep your connector costs down, without further effort by you. So even if you continue to buy from your current source, you will be paying less. And here's an extra fringe benefit: We can give a second opinion to your engineer, providing you with less expensive selections to meet your local code requirements.

USP supplies quality products to build Stronger Safer Structures



Customer Service:
Burnsville, MN
Phone: 1-800-328-5934
Fax: 1-507-364-8762

Manufacturing:
Montgomery, MN • Livermore, CA
Largo, FL • North Wilkesboro, NC
Long Beach, CA • Thornhill, Ontario

Warehouses:
Rancho Cucamonga, CA
Houston, TX
Lumberton, NJ

www.USPconnectors.com

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